

## Welcome to E-Commerce For Artists!



## Module 9

In this module, we are going to set up the newsletter widget to capture emails; integrate
Mailchimp and export our customers into Mailchimp; create an email funnel and start a blog!

### Stay in touch with your customers

Email works. There is no doubt about it.

#### **Consider this:**

- More than half of the world uses email.
- In the US nearly 60% of adults check their email daily.

That's a lot of eyes on your message.



# Top 6 Reasons To Use Email Marketing



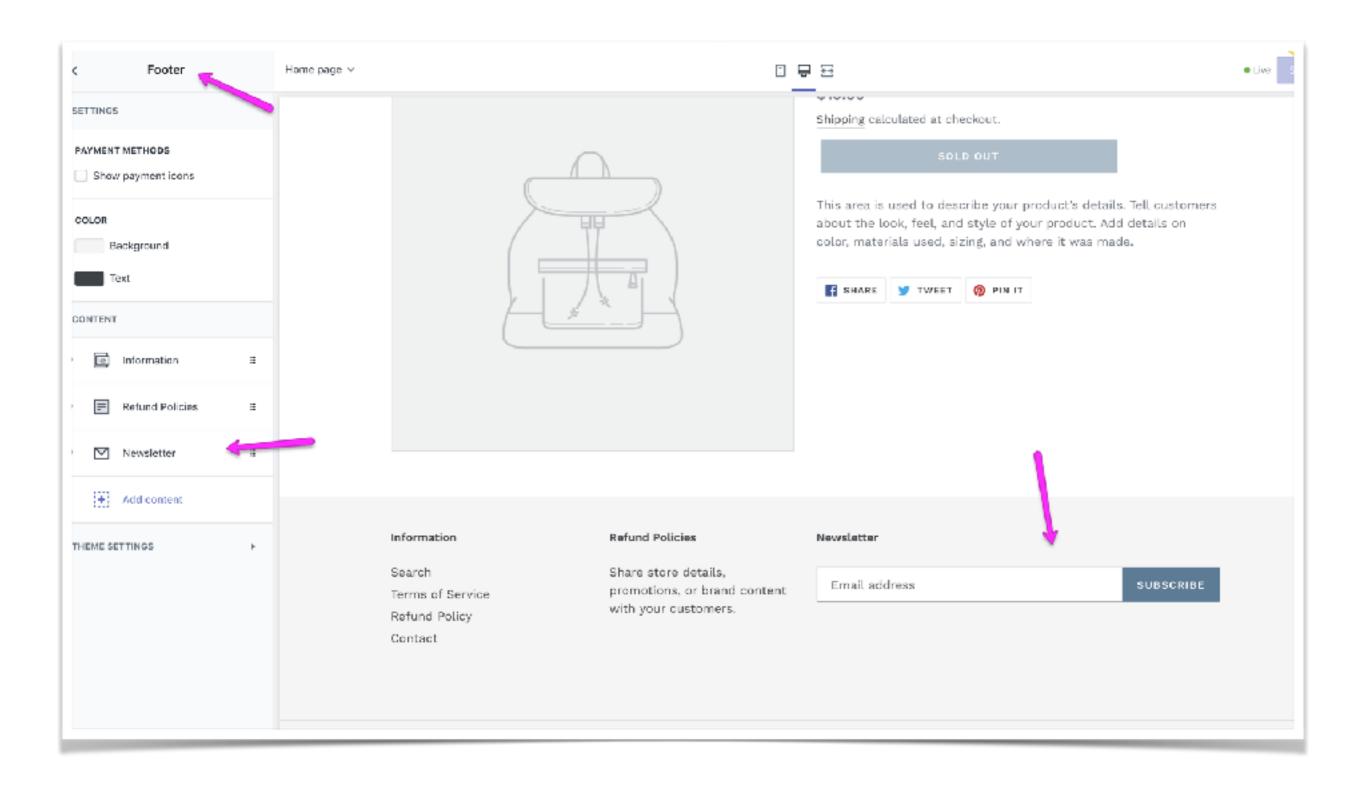
- 1. Consumers prefer emails.
- 2. Email helps you reach more mobile consumers.
- 3. Email marketing has more features.
- 4. It's affordable.
- 5. It's gives good ROI (return on investment).
- 6. Email integrates well with other marketing efforts.



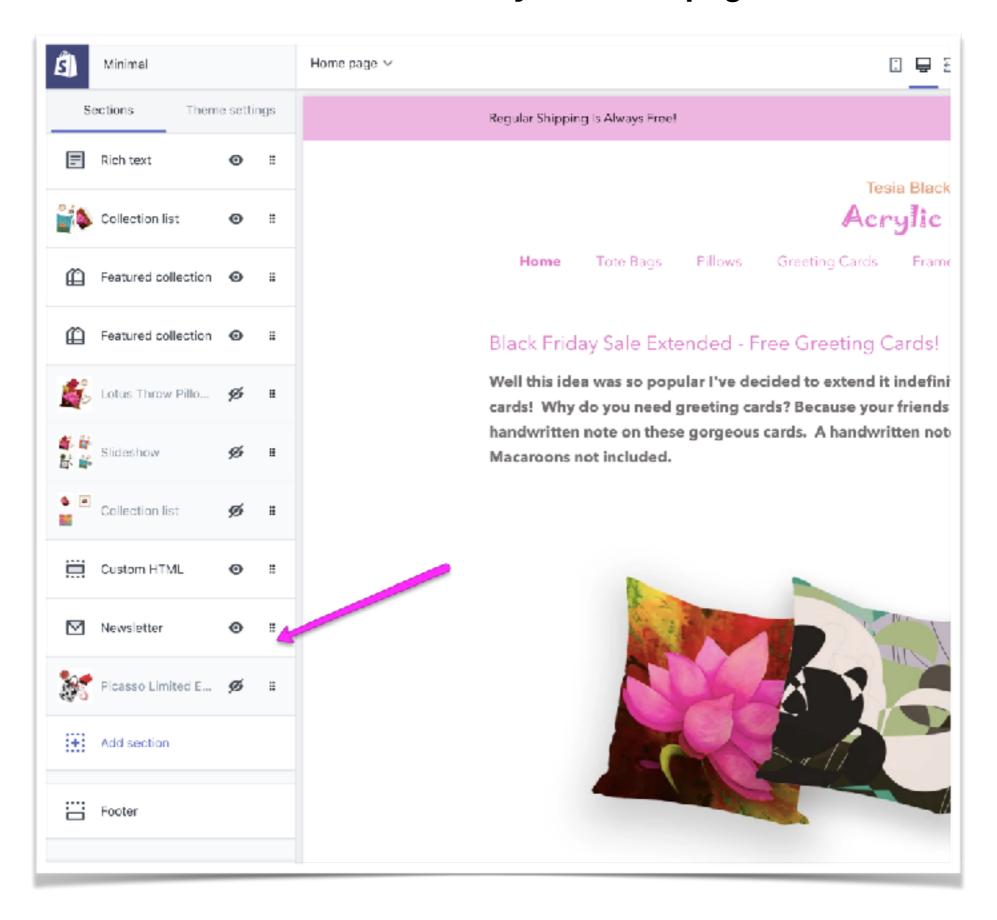




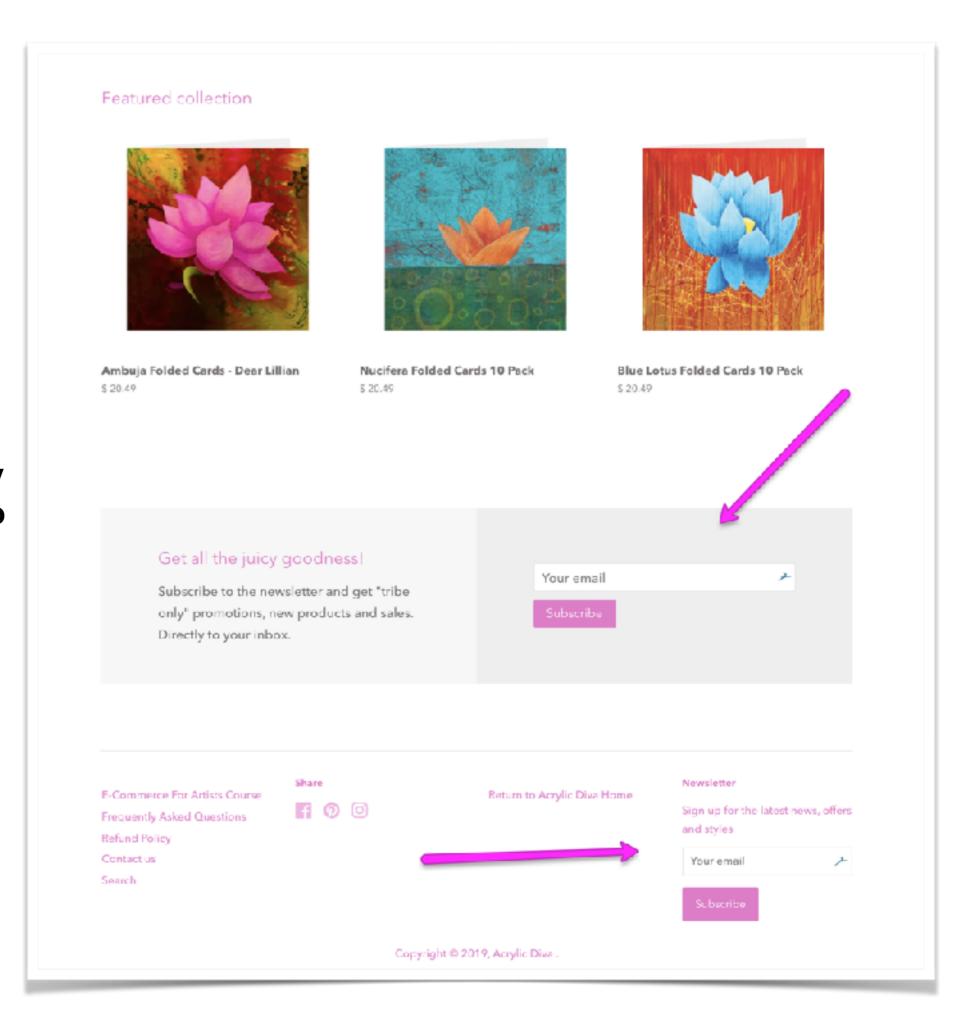
### Use the newsletter widget either in your footer



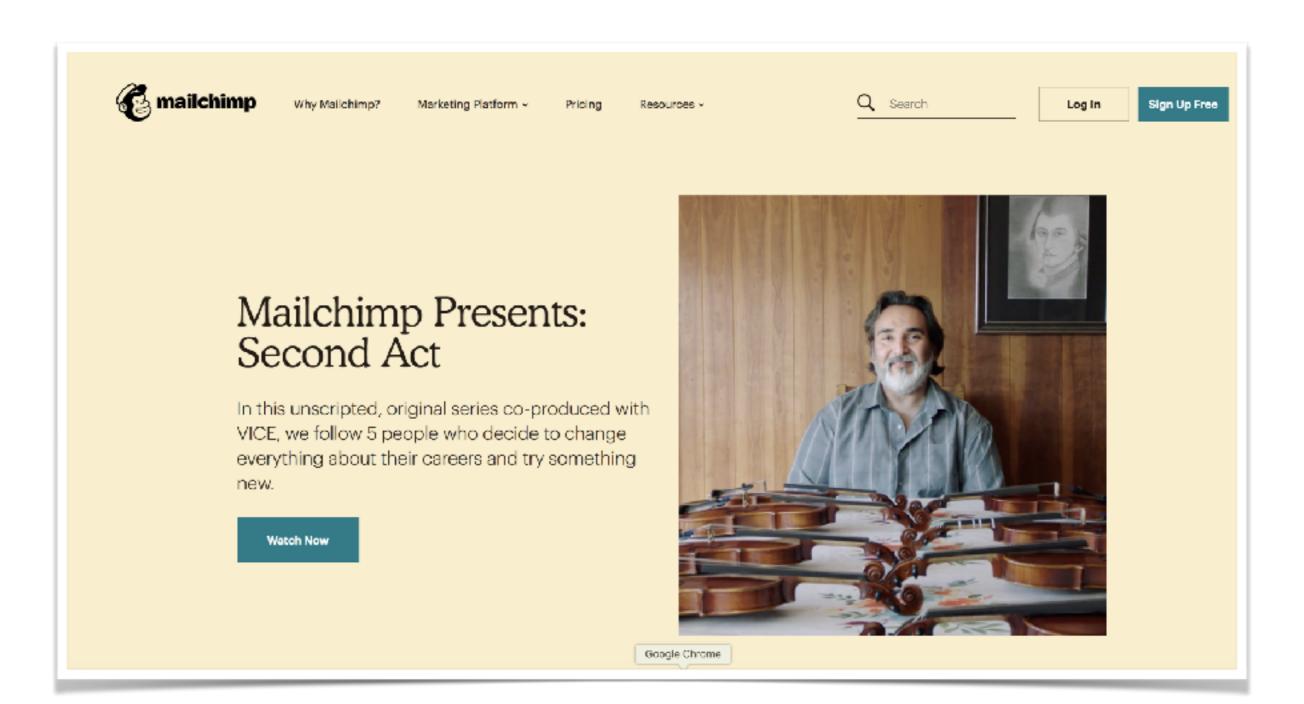
### Or in a section on your home page



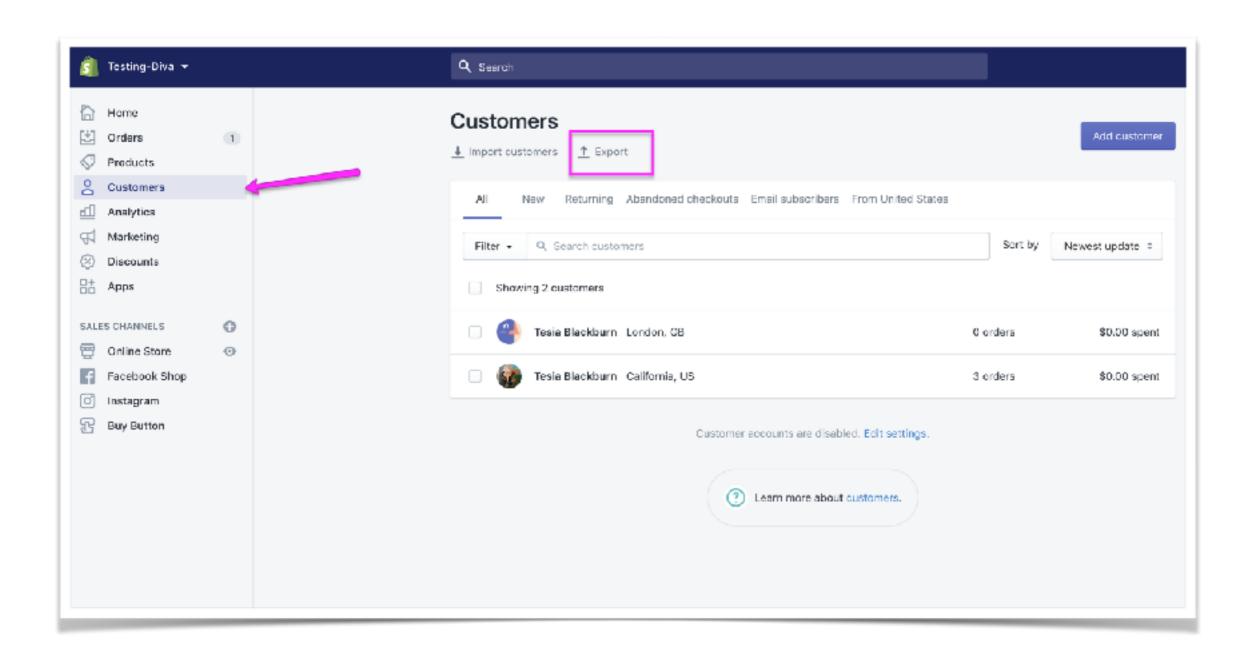
## Or both. Make it easy for your customers to sign up.

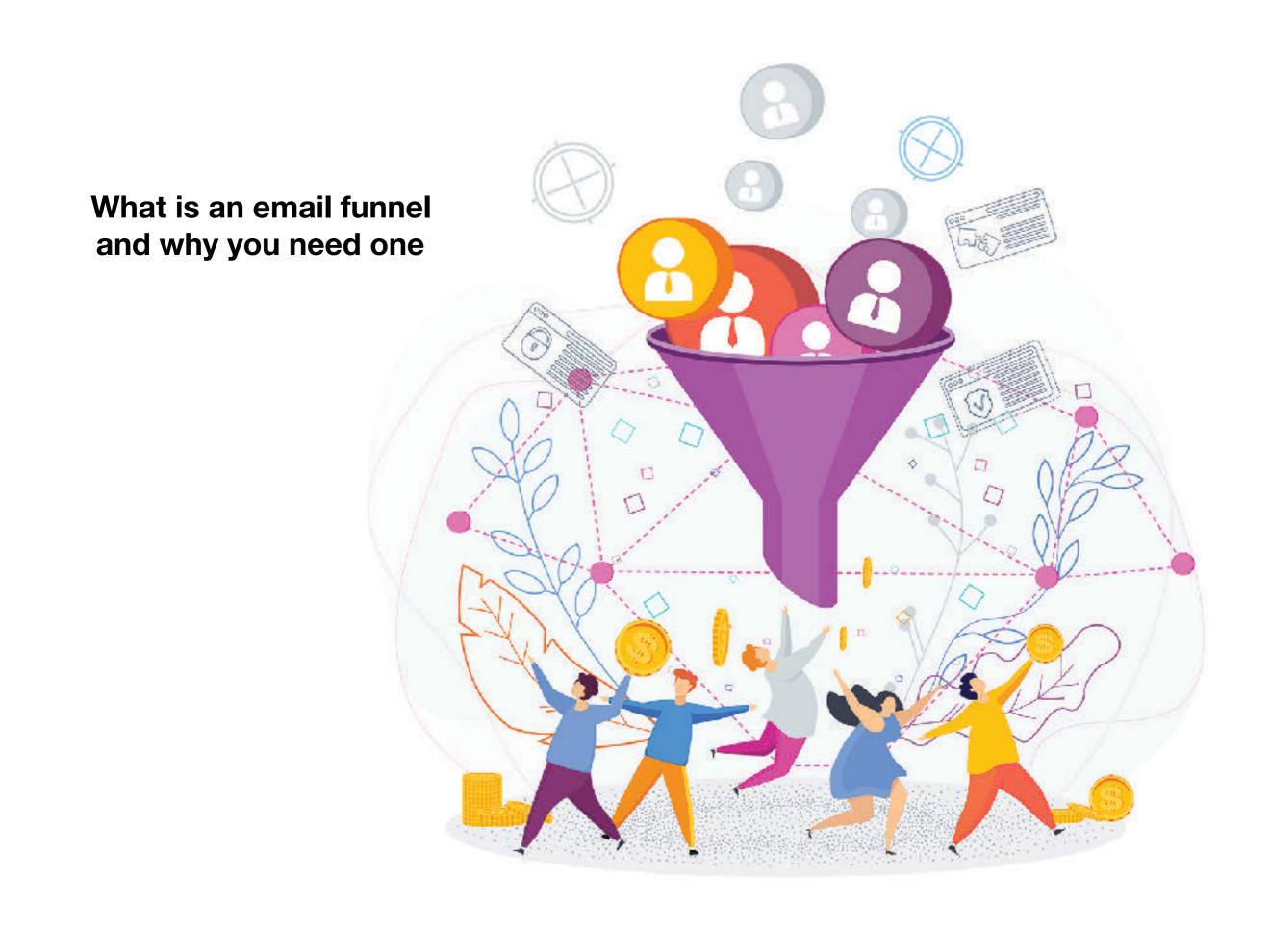


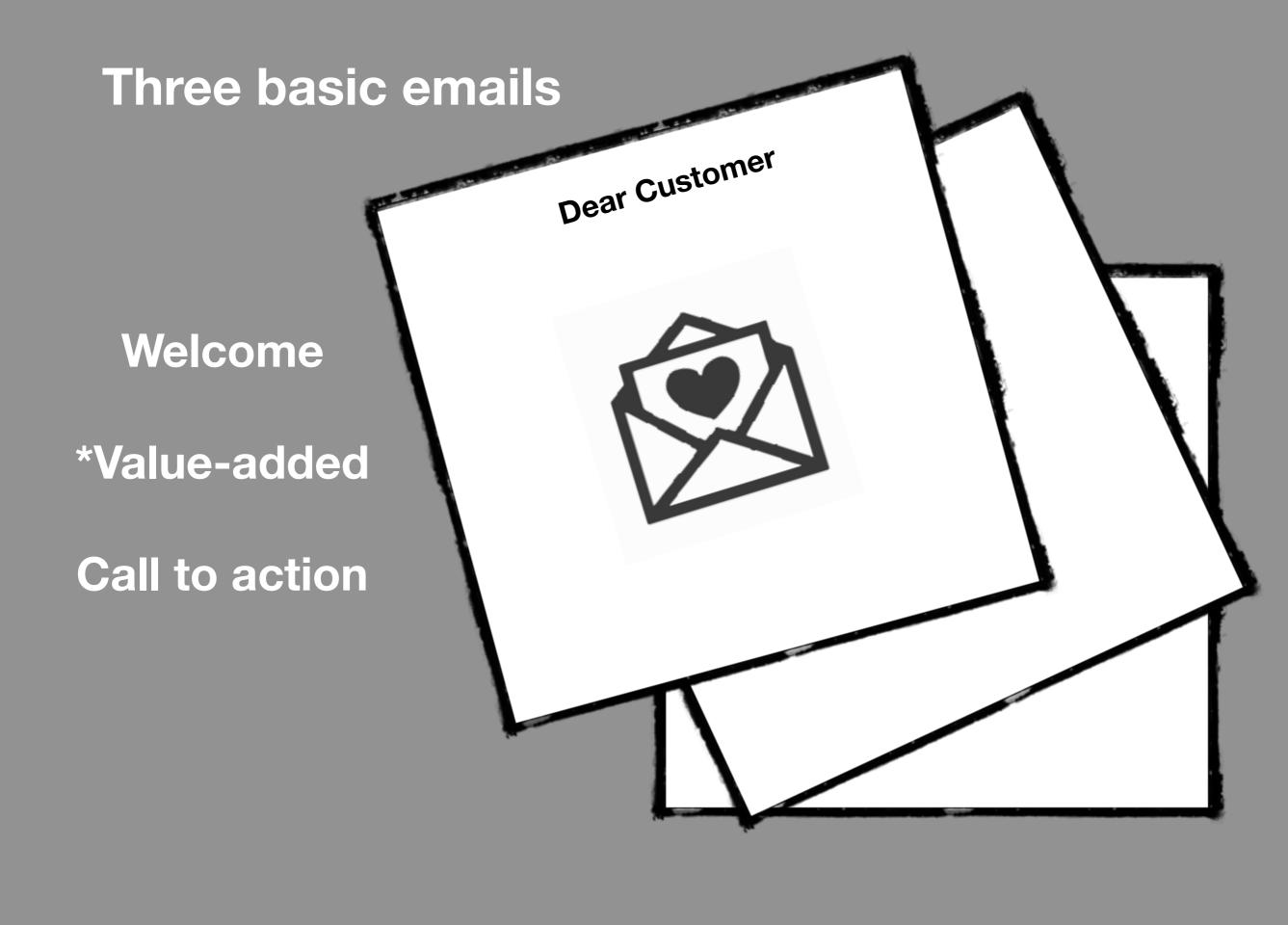
### Sign up for a free MailChimp account



### Export your customers to MailChimp and create an email sales funnel







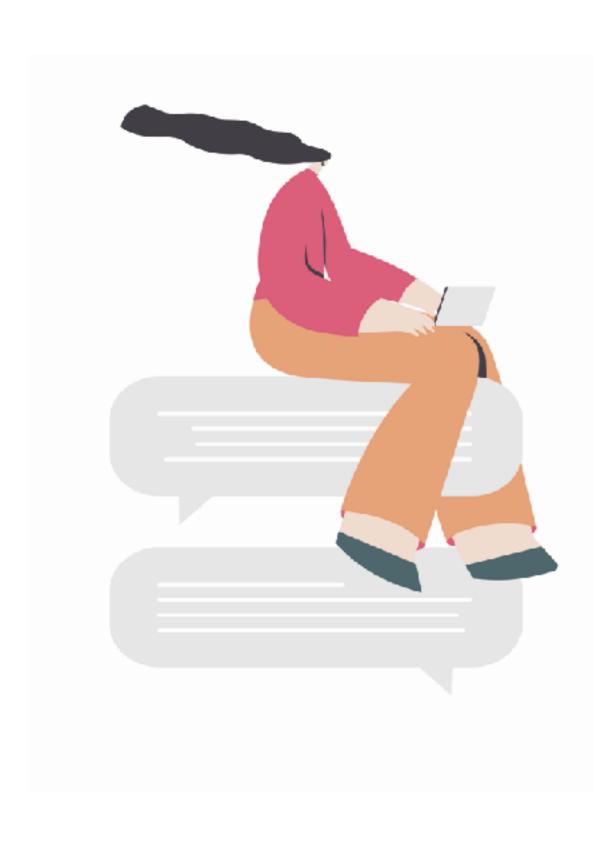
Ask yourself, what feelings does your product inspire? If it's not a necessity like socks, - then it must be a luxury item. Why does your customer need this? They probably don't need it but they want it. Why? How will it make them feel? If you can address these issues in your emails then you have a chance of getting the email recipient to buy.

Write a killer subject line

Tell a story

Get personal

Ask for the sale



## Use the built-in Shopify Blog to capture subscribers

### **Brainstorm ideas for blog content:**

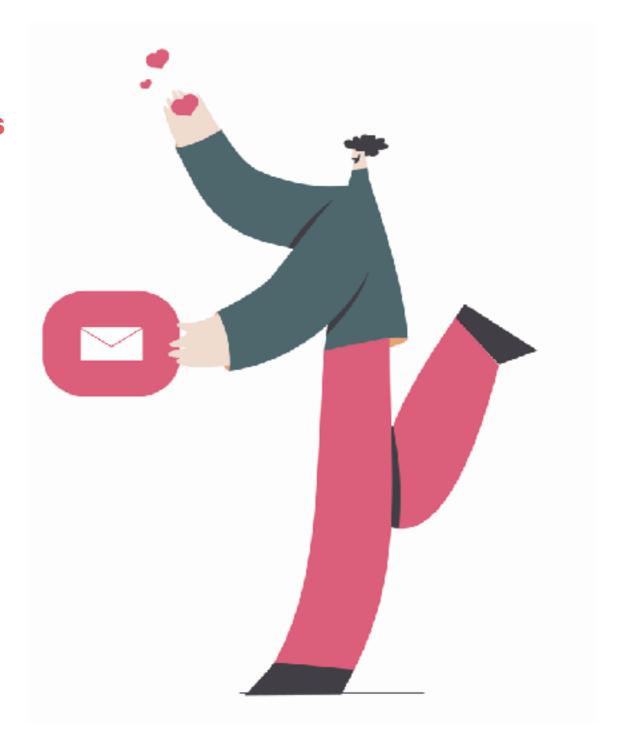
- 1. What does your product do?
- 2. Where is it made?
- 3. What is it made out of?
- 4. What is the history of the product?
- 5. How will it make your customer feel?
- 6. What can they do with it?
- 7. Who can they give it to?

Include links to products in your blog posts

Tell a story

**Get personal** 

Ask for the sale



**Next week:** Launch Plan • Share Your Products Open Your Store!

# "The only place where success comes before work is in the dictionary." -- Vidal Sassoon